GREENSPARK SOLAR

COMMERCIAL & INDUSTRIAL NEW YORK

solar for commercial & industrial

GREENSPARK SOLAR

> “GreenSpark Solar is a small enough company to think through all the details. They are also big enough to work on the overall project needs, and they gave us customized solutions.”

— **Rob Fontaine**
Upstate Door & Residential

Having been in business since 2002, GreenSpark Solar has demonstrated that we are one of the most capable and knowledgeable solar energy providers out there.

Whether it's a 4kW PV system in the suburbs or a multi-megawatt solar farm on a closed landfill, we deliver a multifaceted approach that provides the most optimal solar energy solution to match our customer's goals and needs. GreenSpark Solar's passionate team of local solar professionals are further bolstered by a network of industry leaders of finance, equipment and design solutions. We employ only the most proven solar solutions for our projects that balance long-term advantages and short-term gains. Our customer-centric approach does not stop when the electrons begin to flow. Our dedicated team will be on call and ready to assist throughout a project's lifetime.

Certified B Corporation

Benefitting our community with a capital B.

GreenSpark Solar achieved status as a Certified B Corp in 2015. The B Corp philosophy, to use the power of business to solve social and environmental problems, aligns perfectly with the company's vision. We are proud to be a part of a growing community of more than 2,000 companies across 60 industries with one unifying goal: redefining success in business.

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Join the growing number of businesses and institutions in New York State who have made the strategic decision to Go Solar.

Why Go Solar?

Finances

- Double-digit Return on Investment
- A Federal tax credit, 100% bonus depreciation, plus a NYSERDA incentive cover up to 70% of the cost
- Take control of unpredictable rate hikes
- Lower operational expenses
- Flexible financing structures
- Options whether you own or lease your property

Environmental & Marketing Opportunities

- Achieve your corporate sustainability goals & initiatives
- Attract and retain loyal customers
- Show your commitment to reducing your carbon footprint and strengthening the local economy
- Stand out in your industry
- Recruit and retain dedicated employees
- Create new internal and external communications opportunities

Strong Incentives

The Federal & State incentives reduce the cost of solar by nearly 70%.

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OPTION 1

Own a Solar Array Onsite or Offsite

This option is available whether you own or lease your space.

- We work with solar-specific financiers to lock in the best rates available and get you strong financing to fit your specific needs
- Fast and easy approval process
- Ability to be cash-flow positive on day one
- Take full advantage of tax credits and incentives, or allow a third party company to take care of the upfront payment/cost and pass through the tax benefits to reduce your payment

SIZE 465kW
COMPLETED 2016
FUNDING NY-Sun Program

SIZE 21.4kW
COMPLETED 2016
FUNDING NY-Sun Program

SIZE 400kW
COMPLETED 2015
FUNDING NY-Sun Program & USDA REAP

SIZE 72kW
COMPLETED 2015
FUNDING NY-Sun Program

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OPTION 2

Purchase Solar through a Power Purchase Agreement

This option is available whether you own or lease your space.

Power Purchase Agreements (PPAs) allow a third party to take advantage of the tax benefits while you take advantage of the savings (typically around 10-15%).

The savings experienced under a PPA are determined based on the difference between the PPA price and the utility reimbursement.

REIDMAN CAMPUS

SIZE	COMPLETED	FUNDING
486kW	2017	NY-Sun Program

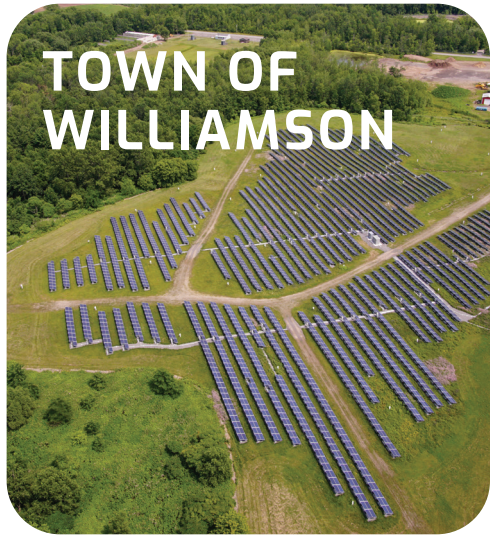
PARMA

SIZE	COMPLETED	FUNDING
5.48 MW	2018	NY-Sun Program

SIZE	COMPLETED	FUNDING
2.69 MW	2018	NY-Sun Program

This project includes 1 MW of community solar

SIZE	COMPLETED	FUNDING
2.34 MW	2018	NY-Sun Program



SIZE	COMPLETED	FUNDING
1.5 MW	2015	NY-Sun Program

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SENECA NATION **SIZE** 2 MW **COMPLETED** 2017 **FUNDING** NY-Sun Program

Get started today!

To review your solar proposal call
585-265-2384 or
mary@greensparksolar.com

Learn more on our website:
greensparksolar.com.

The team at GreenSpark Solar was named Rochester's Fastest Growing Company and a Top Place to Work in Rochester.

AMICUS SOLAR COOPERATIVE — STRONGER TOGETHER.

BBB ACCREDITED BUSINESS

SEIA Solar Energy Industries Association®

GREATER ROCHESTER Chamber of Commerce — MEMBER 2017

NABCEP CERTIFIED PV Installation Professional

NEW YORK STATE OF OPPORTUNITY. NYSERDA Quality Solar Installer 2019

nyserda Energy. Innovation. Solutions.

ACE NY ALLIANCE FOR CLEAN ENERGY NEW YORK, INC.